

Empowering HugoBank's digital services through Trino



Agenda

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- 2 Digital vs. Conventional Banking
- The Role of Data in Driving Banking Use Cases

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- Trino + dbt Fast-Moving Analytics
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HugoBank is a customer centric financial partner that uses data to enhance the customer experience while enabling new business models through partnerships



Digital Disruption

HugoBank is Pakistan's first fully digital bank, operating without physical branches and embracing modern technology.



Financial Inclusion

HugoBank aims to democratize financial services and foster financial inclusion, making banking accessible to everyone.

2024 standing

240+ MILLION

53% EXCLUDED

Leading factor

AWARENESS



Digital vs. Conventional Banking

Conventional Bank

Brick-and-mortar branches with legacy systems, often facing limitations in agility and innovation.

Digital Bank

Fully online operations with modern infrastructure, emphasizing efficiency and speed.

The Role of Data in Driving Banking Use Cases

1 Regulatory Reporting

Accurate and timely
reports submitted to SBP
on daily, weekly and
monthly basis. This is
crucial to engender a
clean audit with SBP.



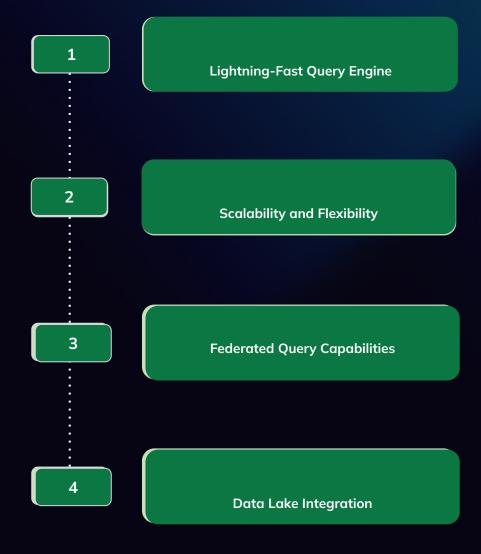
The Role of Data in Driving Banking Use Cases

Machine Learning
Risk profiling, credit
scoring, and customer
segmentation for
personalized services.

This helps drive innovative products, targeted campaigns to enable a seamless experience regardless of their financial acumen.

7+ 25+
number of use cases metrics delivered

48+ 6+ 6+ daily insights risk models supported







Enter Trino - Tackling the Data Workload

Unified Query Engine

Supports diverse data sources including S3, RDS, and other data lakes and warehouses.



High Performance

Enables fast, scalable queries across massive datasets, supporting large-scale data analytics.

Trino + dbt - Fast-Moving Analytics

Query Raw and Transformed Data

Trino provides efficient querying capabilities for raw and transformed data.

Reusable Transformations

dbt facilitates the creation of reusable and modular data transformations, ensuring consistency.

Self-Service Analytics

Empowering product teams with access to data insights for informed decision-making.



Trino + Apache Ranger Secure Data Access

1

Granular Access Control

Fine-grained access control at the database, schema, table, column, and row levels.

2

Protecting PII

Ensuring compliance with regulations like GDPR by securing sensitive personal information.



The Data Ecosystem

